Reduce value leakage with implementation support for the SirionLabs Supplier Governance Platform

SirionLabs' industry-leading supplier governance platform enables effective governance of your complex services suppliers to drive improved supplier performance and reduced value leakage. However, the manner in which you plan, deploy and integrate the platform can impact your business results. Low utilization of features and misalignment with business processes can limit the success of any cloud-based software deployment.

The Business Challenge: As much as 20 percent of Average Contract Value (ACV) for outsourced services is lost due to value leakage that occurs between the initial procurement phase and the life of the contract. Centralized management and governance of complex outsourced services is nearly impossible today because of disparate
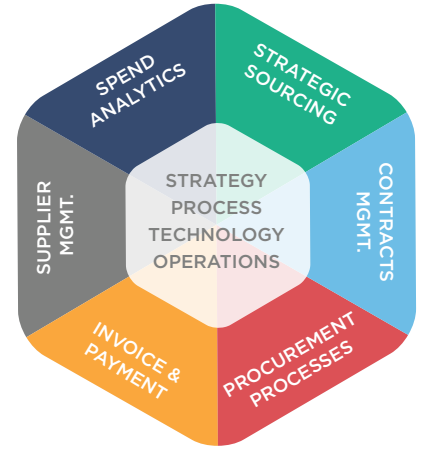and inaccessible repositories for contracts and services information.

Supplier Governance Platform Support: The Shelby Group is a SirionLabs-Certified Implementation Partner. We can help you extract full value from your platform investment with expert support for the business process, technical and change management functions that
are critical to your success. Our services include:

- Organizational Assessment and Validation
- Business Process Analysis and Development
- Implementation Planning and Help Desk Support
- Success Metrics Enablement
- IT Integration and Supplier Enablement
- Change Management and User Adoption Support

Business Benefits: Shelby's Supplier Governance Platform Support can help you achieve these important business benefits:

- Faster time to enterprise-wide adoption
- Reduction of value leakage from complex outsourced services contracts
- Automate manual processes to reduce cycle times
- Adoption of best practices for supplier management and governance

The Shelby Group leverages its deep understanding of enterprise procurement processes and technology to maximize savings and optimize business results throughout the procurement lifecycle. Whether you want to create sustainable procurement savings, maximize utilization of current tools, deploy or upgrade new software, move to the cloud, or outsource operations, partnering with Shelby pays off. **To learn more, call 312.445.8500.**

Identify and prioritize savings and performance improvement opportunities across the enterprise.

"The Shelby Group has vast experience in helping global organizations address procurement and supply chain management challenges. As a SirionLabs-Certified Implementation Partner, they provide valuable support in helping clients accelerate time-to-value for our solutions."

~Claude Marais, President, SirionLabs

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